

MEET OUR INSTRUCTORS



Roseann Farrow

With over 40 years in real estate sales, management, consulting, training and course development, Roseann personally has trained and coached thousands of real estate agents, managers and brokers who are lifted by her passion, humor, high energy and dedication to the industry. A REALTOR® EMERITUS, National REBAC trainer, a 'Senior Instructor' at the NY State Association of REALTORS®, she provides independent training, coaching and consulting nationwide as Roseann Farrow Seminars. No stranger to HANFRA and LIBOR members, she instructs a plethora of national designation courses and has been successfully instructing Licensing and CE courses at Cook Maran for the past year.

She maintains a NY State Real Estate Broker license in her own name and is an Associate Broker at JOHN J. LEASE REALTORS® in Newburgh, NY and at ROSEHIP PARTNERS in East Hampton, NY.

Originally from Suffolk County, Long Island, Roseann earned her BA in Secondary Education at SUNY New Paltz and remained in the Mid-Hudson Valley. She raised her family in Cornwall-On-Hudson and now resides at nearby Orange Lake, 70 miles north of Manhattan. Her greatest accomplishment is her family, and her greatest strength is her sense of humor.

More info at www.rfseminars.com

Before John started teaching real estate classes at New York University, Southampton College, Long Island University, and The Hamptons and North Fork Realtors Association, he enjoyed an executive career in real estate development and management in New York City in both the public and private sectors. He was involved in multi-family residential developments in Battery Park City, Roosevelt Island, and as Sr. V.P of Phipps House managed staff housing for major medical facilities in New York City. In the public sector he was Secretary to the New York City Planning Commission, Executive Assistant to the Administrator of the New York City Economic Administration, and Director of Operations for the New York State Mortgage Loan and Code Enforcement Administration.



John Viteritti

After moving to the East End of Long Island, and before commencing his teaching career, John was a Real Estate Broker with Coldwell Banker and Century 21 on the North Fork. John maintains his Real Estate Broker license and is a Department of State certified instructor. He has also authored numerous continuing education courses approved by the Department of State. He is a Senior Contributing Editor for hamptons.com where he authors bi-weekly articles about real estate. He served on the Town of Southold Housing Commission and was instrumental in bringing about the first-time home buyer exclusion from the "Peconic Tax."

John, who hold a BA in History from St John's University, continues to serve as a consultant to the real estate industry. His association with Cook Maran began when Tim Brenneman retained him as a consultant to create the Cook Maran Real Estate School and he subsequently became its inaugural Lead Instructor. In the latter part of 2017, John returned to Cook Maran Services to teach a portion of the Licensing course being offered by Cook Maran and in 2018 looks forward to being a frequent Guest Speaker, as well as hosting monthly Lunch with John CE courses.

More info at www.johnviteritti.com